

Message Text

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ACTION EUR-12

INFO OCT-01 ARA-06 ISO-00 EB-07 AID-05 CIAE-00 FRB-03

INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02

CIEP-01 LAB-04 SIL-01 OMB-01 OES-03 INT-05 /069 W

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FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 4716

INFO USDOC WASHDC

AMEMBASSY MEXICO

C O N F I D E N T I A L MOSCOW 13492

E.O. 11652: GDS

TAGS: ENRG, EEWT, UR, MX

SUBJECT: POSSIBLE SOVIET/ALLIS-CHALMERS COOPERATION ON MEXICAN
HYDROPOWER PROJECT

USDOC FOR BEWT/USSR

REF.: MOSCOW 12561

1. VISITING ALLIS-CHALMERS REPS INFORMED COMMATT SEPTEMBER
18 THAT SOVIET FOREIGN TRADE ORGANIZATION ENERGO MASHEXPORT
HAD DEFINITELY DECIDED NOT RPT NOT TO MAKE SEPARATE BID
COVERING ALL EQUIPMENT FOR CHICOASEN HYDROPOWER PROJECT.
SOVIET DECISION WAS APPARENTLY BASED ON REALIZATION THAT
IT WOULD BE IMPOSSIBLE TO PRODUCE TURBINES IN TIME TO MEET
MEXICAN DELIVERY SCHEDULES. SOVIETS ARE NOW CONSIDERING
WHETHER THEIR PRODUCTION SCHEDULES WILL ALLOW THEM TO MEET
DELIVERY SCHEDULES FOR GENERATORS. IF ANSWER IS IN AFFIRMATIVE,
ENERGO MASHEXPORT AND ALLIS-CHALMERS WILL ENTER JOINT BID. IF
NOT, SOVIET WILL BOW OUT OF THIS PROJECT.

2. COMMENT: UNLESS SOVIETS ARE ABLE TO PERSUADE MEXICANS
TO EXTEND DELIVERY SCHEDULES FOR EQUIPMENT FOR CHICOASEN
PROJECT, IT WOULD APPEAR THAT PROSPECT OF SOVIETS GRABBING
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ENTIRE PROJECT, TO DETRIMENT OF U.S. EQUIPMENT MANUFACTURERS,

HAS PASSED. IF SOVIETS AND ALLIS-CHALMERS DO SUBMIT JOINT
BID, AND IF THIS BID IS ACCEPTED, RESULTING COOPERA-
TIVE VENTURE ON PROJECTION IN DEVELOPING
COUNTRY BETWEEN SOVIET FTO AND U.S. COMPANY WILL HAVE
INTERESTING IMPLICATIONS.

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Message Attributes

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